67 40/2: 3/27/81

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

HUME LIBRARY
APR 10 1981
FAS - Univ. of Florida

March 27, 1981

0658 Rice (Ivory Coast). Agent for Ivory Coast want 10,000 tons of white milled rice, long grain USA high quality, 50 kgs bags. Immediate delivery. Contact: Joseph Houessou, Societe Industrielle Et Commerciale Africaine, S.I.C.A., 07 BP 142 Abidjan (Rep. Cote D'Ivoire), Ivory Coast. Phone: 35-12-03 and 35-09-54 ABIDJAN.

0659 Soybean meal (France). Wants selected high protein soybean meal, 1,000 to 30,000 mt orders or grouped orders, bulk shipments. Quote: FOB U.S. harbour, and CIF French harbour. Bank ref: Banque Nationale De Paris (B.N.P.) Place D'Inguimbert, 84200 Carpentras. Contact: Jean-Philippe Vignot, Ets. Vignot, Le Village, Entrechaux 84340 Malaucene, France. Telex: 431195 LIEN ORANGE. Phone: (90) 36 13 39.

0660 Chicken (France). Wants 30,000 tons of frozen chicken, not first quality. Individually vaccuum packed. Delivery four to eight weeks, English or standard U.S. labels. Quote: CIF Alexandria (Egypt). Payment by Letter of Credit. Contact: Mr. Aubecq, Aubecq, S.A., 2038 Rue Roleur, 59880 Saint Saulve, France. Telex: 110 470 F. Phone: (27) 47 47 25 office or (27) 46 51 60 home.

0661 Joint venture (Nigeria). Nigerian farmer with 15,000 Hectares in Sokoto - currently growing corn, cowpeas, sorghum plus 100 head of cattle wishes to form a joint venture with U.S. agricultural firm to develop and expand operation. U.S. partner will bring equipment and technical expertise. Farm is in Sokoto State. Bank financing is available. Bank ref: Bank of the North, Sokoto. Contact: Yahaya Dan Aliyu, Mufnaru Agro Farms Nig, Ltd., 2 Mulliner Road, Ikoyi, Lagos, Nigeria. Phone: 01-873746 & 681981.

0662-0664 Rice, soymeal, corn (Belgium). Wants to buy A) 20,000 mt No. 2, 4% broken; long grain milled rice; B) soybean meal, min. 44% protein; C) corn, No. 2 grade. Quote: FOB U.S. ports and C&F Iran. Bank ref: Geoffrey's Bank. Contact: Mr. Saleh, Gillot-Parmentier Sprl, Boulevard Emile Bockstael 109, B-1020 Brussels, (Belgium). Telex: 25868 GILLOT B. Phone: 02/428.62.54.

0665-0667 Horsemeat, mutton, beef (Belgium). A) Fresh horsemeat, deboned and cleaned from hindquarters and forequarters, and frozen horsemeat from forequarters, fresh 60 mt per week in cartons, frozen one container per week. B) Fresh and frozen mutton. C) Fresh beef. Quote: CIF Antwerp, Bank J. Van Breda Co. Contact: Renaud Goedeme or Eli Foubert, P.V.B.A. Foubert Eli, Slachthuislaan 1, B-2000 Antwerpen (Belgium), Telex: 34622. Phone: 031/24.46.00 or 25.33.26.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

0668 Cocoa powder (Korea). Wants 180 tons, crude fat 11 percent up, delivery early June. Quote: CIF, C&F, FOB. Bank ref: Hanil Bank. Contact: Koh Byung Whan, Saewon Livestock, Co., Ltd., 302-86, Echon-Dong, Yongsan-Ku, Seoul, Korea or CPO Box 6938. Telex: K27394 SAEWON. Cable: KOBHSTOCK. Phone: 794-0024/6.

0669 Shrimp farm (Colombia). Wants partner or sale of shrimp farm area, possibility for 2,000 Hectares, Northern Coast of Colombia - near Cartagena. Needs U.S. $1 million from partner. Bank ref: Banco de Credito - Bogota, Banco de Occidente - Cartagena. Contact: Alehandro Roman, Equipos Tecnicos de Colombia, 44405 Eqtc-Co, Bogota, Colombia. Phone: BOGOTA: 249-9951, CARAGENA: 50-28 EXT. 817.

0670 Frozen shrimp (Canada). Wants large frozen shrimp, for sale in grocery stores and retail outlets. Bank ref: Royal Bank, Kennedy and Ellesmere Avenue, Scarborough, Ontario. Attention: Mike Cameron. Contact: T. McConnell, T. McConnell Sales, 31 Progress Avenue, Suite 12, Scarborough, Ontario MIP 456, Canada. Telex: 065 25 497. Phone: (416) 291-9722.

0671 Wheat (Chile). Wants 165,000 mt, Hard Winter, H. Amber Durum, Western White, 27,500 mt every other month. Quote: FAS and FOB Valparaiso, Chile. Bank ref: Banco de Credito E Inversionee, Huerfanos 1134, Santiago. Agro Banco de Chile, Moneda 888, Santiago. Contact: Carloscosta Cuadros, I.E.C. S.A. (Importadora Exportaeo A Comandari S.A.), Pedro de Valdivia 0193, 3ER Piso, Santiago, Chile. Telex: 40324 IEC CL. Phone: 44961 and 153281.

0672 Fresh strawberries (Germany). Suitable for tarts, pies, and other bakery products, 2.5 kilogram cartons. Quote: CIF Franfurt/Main Airport. Bank ref: Commerzbank, Offenback/Main, West Germany. Contact: Friedrich Schaumburg, Adolf Schaumburg, Borsigstr.37, D-6064 Rodgau 3, West Germany. Phone: (06106) 71-26-9.

0673-0675 Barley, corn, broilers (Netherlands). Wants A) Barley No. 2, 20,000 mt per month; B) corn, No. 3 U.S. yellow, 20,000 mt per month; and C) frozen broilers, with giblets, Grade A, 800-1400 grams. Quote: C&F Bandar Abbas. Bank ref: Grenswisselkantoor, Groningen. Contact: A. Van Den Akker, I.B.S.O., P.O. Box 65, 9285 ZW Buitenpost (FR), Netherlands. Telex: 77076 or 46267, Attention: VAN DEN AKKER. Phone: 05115-1782 or 05908-17121 or 19409.

0676 Dried fruits and vegetables, lecithin, thickeners (Sweden). Interested in agency representation for A) dehydrated fruits and vegetables; B) lecithin, and; C) binders-thickeners. Bank ref: Gotabanken. Contact: Helge Rydberg, Bjurman & Co. AB, Skeppsbron 3, S-211 20 Malmo, Sweden. Telex: 32125. Phone: 040/10 1130.

0677 Dried meats (England). Wishes to buy dried minced beef, chicken, mutton, and dried chicken chunks for use in institutional catering. Quote: CIF. Bank ref: Clydesdale Bank Ltd., 30 Lombard Street, London EC3. Contact: D. J. Jones, Hendry Brothers (London) Ltd., Salisbury House, London Wall, London EC2M 5SE, England. Telex: 884481. Phone: 01-629 9781.

0678-0679 Barley, corn (Greece). Wants 10,000 mt per month of No. 3 barley and 10,000-15,000 mt per month of yellow corn, No. 3 or better. Delivery 15-30

May 1981. Quote: CIF or C&F Piraeus. Bank ref: Credit Commercial De France, 8 Philellinon Street Atehns. Contact: Chrys. Touhtidis, Styl-T Company S.A., 5A, Rethymnou Street Athens (147), Greece. Telex: (21) 8424. Cable: FRAZ. Phone: 8830616-9.

0680-0684 Rice, corn oil, butter, milk powder, tallow (Belgium). Wants A) long grain rice, 5 percent broken allowed; B) corn oil and other vegetable oils; C) butter in 250 and 500 grams and 25 kilos; D) milk powder; E) tallow for manufacturing soap. Each product in 40' container. Quote: C&F Antwerp. Bank ref: Banque Bruxelles-Lambert. Contact: Charles Chi, General Manager, Chinter Belgium Sprl, Chaussee De Haecht 216, B-1030 Brussels (Belgium). Telex: 23764 CHINTR B. Phone: 02/216.67.42 or 216.18.56.

0685-0686 Chicken, turkey, grocery line (Egypt). Wants to represent U.S. firms supplying frozen chicken and turkey parts and grocery line items. Bank ref: Credit International of Egypt, Cairo. Contact: Rawya Serry, R.S. Exp. Imp. Agencies, P.O. Box 142 Orman, Giza, Egypt. Telex: 92501 DOKKI UN. Phone; 831777.

0687 Grass seed (Hong Kong). Grass seed for sub-tropical areas, flower and shrub seeds. Large quantity, and top quality. Polythene packages covered by Hesian. Bank ref: Chekiang First Bank Ltd., 3 Statue Square, Central, Hong Kong. Contact: Alice Loo, Bluet Hydroseeding Ltd., D.D. 229 Lot 128, Clear Water Bay Road, Kowloon, Hong Kong. Telex: 39448 BLUET HX. Phone 3-299650, 298215, 298216.

0688 Baby food (Algeria). Supply of 1,000 mt of instant milky flour (pre-sweetened cereal mixed with powdered milk, served after adding water) for baby food. Correspondence in French required. Offer must be in duplicate, FOB, C&F Liner terms at Algerian ports, and remain valid 60 days past bid deadline. Complete specifications from address below. Contact: Onaco Dap, 29, Rue Larbi Ben Mhidi, Algiers, Algeria. Telex: 52882 and 52992. Phone: 64.02.75 and 64.02.77.

0689 Sugar (Senegal). Wants cube sugar (refined), 1,000 mt, 25 or 50 kg. packages. Quotes: CIF Dakar. Bank ref: Banque Internationale Pour L'Afrique Occidentale (Biao), Place De L'Independance, B.P. 129, Dakar, Senegal. Contact: Lamine Ndiaye, 21, Ave, Faidherbe - 1ER Etage, B.P. 1003, Dakar, Senegal. Mr. Ndiaye Requests that quotations be addressed to American Embassy in Dakar for transmittal to him.

0690 Seeds (Mexico). Wants tomato, squash, cucumber seeds. Shipment on monthly basis. Quantity will depend on prices. Quote: FOB. Bank ref: Somex De Irapuato. Contact: Dr. Jose Talavera Ugalde, Ranco Santa Monica, Avenida De Las Roasa #1054, Irapuato, Guanajuato, Mexico. Phone: 14. 7-11-48.

0691 Sugar (Kuwait). California office of Mideast International Trading Corporation in Kuwait wants large quantity of white refined, clean sugar similar to U.S. 2, polarization 99.7 white color. H0.02/0.06 moisture 0.03/0.06 crop new. 50 kilo poly-lined four ply export bags. Requires 3% performance bond. Payment by Letter of Credit. Full details from office below. Bank ref: Prime Western Bank. Contact: Kamel Hanna, Mideast International Trading Corporation, 17802 Mitchell, Irvine, California. 92714. Phone: (800) 854-4051. TWX: 910 595 1518 GESA TSTN.

0692 Frozen beef liver (Egypt). Two orders: (A) 500 mt in polyethelene packages of 1 kilogram net and 20 packages per carton; (B) 200 mt each

UNIVERSITY OF FLORIDA
3 1262 08536 7729

liver weighing 6-8 kgs, two livers per carton. Not more than 3 weeks old at time of shipment. One shipment of each order every 45 days beginning April-May. Offer valid 5 weeks, (no brokers), confirmed by exporting bank. Quote: C&F Alexandria or Port Said. Bank ref: MISR America International Bank, Cairo, Egypt. Contact: Adel Abbas Said, EBN El-Khattab Firm Export and Import, 16 Baladia Street, Ismailia, Egypt. Phone: 2222 ISMAILIA, EGYPT.

0693 Soybean oil (Syria). Requires offers for 4,000 mt fully refined pure soybean oil AOCS Method, free fatty acid max 0.05 pct, 2,000 mt packed in tins 15-23 kg in exportable cartons and 2,000 mt in new steel drums of 200 kg. Offer deadline April 14 within containers. Quote: C&F Liner terms Lattakia/Tartous and FOB mentioning port of loading. Include 3 pct Geza commission. Shipment 2,000 mt in May and 2,000 mt in June. A 1 pct bid bond is required with offer confirmed by the Commercial Bank of Syria Branch No. 3 to be replaced by a 5 pct Performance Bond upon purchase confirmation. Contact: The Foreign Trade Organization for Chemicals and Foodstuffs, Geza P.O. Box 893, Damascus, Syria. Telex: 11009 SY.

0694 Goats (Mexico). Wants milk goats - Saanen, Toggenburg, Nubian, 25 does, 2 bucks, delivery September 1981. Quote: CIF Border, 60 U.S. DOLLARS UP. Bank ref: Banco Nacional de Mexico. Contact: Dr. Sergio Viruette, Sur 67 No. 3027, Viaducto Piedad, Mexico 13, D.F. Phone: 530-95-09.

0695-0698 Broilers, dried milk, eggs, barley (Middle East). Exclusive buying agent for a number of Middle East concerns requests offers for the following orders: 1) 1,000 m/t trial order for Islamic slaughtered broilers, average weight 800-1200 grams, top quality, quote C&F Kuwait; 2) 1,000 m/t skimmed milk, quote C&F Alexandria - Egypt; 3) 10-20,000 cases of large eggs quote C&F Alexandria - Egypt; and 4) 10,000 m/t U.S. No. 2, feed barley in 50 kgs bags, quote C&F Jeddah. Make detailed offers with performance bonds to: Osman Abdella, Middle East Investment and Trade Inc., P.O. Box 77613, Los Angeles, California 90007. Telex: 673219 MACCA/LSA. Phone: (213) 628-0898.

Foreign Trade Developments

An international conference featuring developments in renewable resource and alternative energy industries will be held in Anaheim, California, June 10-14. The conference is sponsored by the National Petroculture Society and will include ongoing research and commercial development of jojoba, guayule, eucalyptus, and other energy-related crops. Industry standards, potential markets, marketing, investment potential, and tax considerations will also be covered. For further information contact Stephanie S. Steel, National Petroculture Society, 3990 Westerly Place, Newport Beach, California 92660.

Request for company product literature. Bruce Carter, the Commercial Officer at the U.S. Liaison Office in Riyadh, Saudi Arabia, reports increased interest in U.S. food and agricultural products. He suggests that companies interested in doing business in Saudi Arabia send copies of their company product literature to him at the Riyadh Liaison Office, APO New York 09038.